

**Summary: OhioMeansJobs (OMJ) Program Year (PY) 2020 – Quarter 1
State Fiscal Year (SFY) 2021**

(July 1, 2020 – Sept. 30, 2021)

Goal: As we submit our PY20/FY21 – Q1 Reports to the State, BCW|Workforce Operations is seeking solutions to meet Operations and System formula, grant and expenditure requirements.

Summary: This Quarterly Report includes

- **SFY21 Available Funds**, which Expire on June 30, 2021 2
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Available Funds: SFY21

Available as of July 1, 2020 (Sept. 1, 2020?) and Expiring June 30, 2021.

		SFY21 Allocations			Notes
		July 1, 2020 - June 30, 2021			
		7/1/2020	10/1/2020	6/30/2021	
FY20	WIOA Formula (Adult)	\$ 371,627			<i>Expires June 30, 2021</i>
	WIOA Formula (DW)	\$ 383,726			<i>Expires June 30, 2021</i>
Discretionary Grants/Awards (OH)	Opioid #3 (OERG)	\$ 648			<i>Expires Sept. 30, 2021 Additional Funds Expected</i>
	COVID-19 ER-NDWG 50% of Allocation	\$ 131,846			<i>Expires June 30, 2021 / 2022</i>
PY20 50% of Allocation	WIOA Formula (Adult)	\$ 102,751			<i>Expires June 30, 2021 / 2022</i>
	WIOA Formula (DW)	\$ 74,368			<i>Expires June 30, 2021 / 2022</i>
FY21 43% of Allocation	WIOA Formula (Adult)		\$ 439,483		<i>Expires June 30, 2021 / 2022</i>
	WIOA Formula (DW)		\$ 285,325		<i>Expires June 30, 2021 / 2022</i>
		\$ 1,064,966	\$ 724,808		
Percentages (Approx.)					
49%	Butler	\$ 521,833	\$ 355,156	\$876,989	
25%	Clermont	\$ 266,242	\$ 181,202	\$447,444	
26%	Warren	\$ 276,891	\$ 188,450	\$465,341	

Additional Revenue Expected (to date):

- Apprenticeship: OpenTech Expansion + MAP2 (for DOL H-1B One Workforce Grant Program) - \$200,000 (est.)
- OERG (Grant #3): Opioid Emergency Response Grant - \$ Unknown (State Announcement Pending)
- RETAIN - Stay-at-Work/Return-to-Work services for injured workers - \$ TBD
- RESEA: Reemployment Program - \$194,654

SOR: State Opioid Response - \$ Unknown (up to \$500,000 available)

BCW|Workforce / CEO Review
Revenue, Contracts & Budget
SFY2021-Q1

SUMMARY - STATUS OF FUNDS
9/30/2020

SFY 20 (Py19 & FY20 Funds): Allocations Expire Sept. 30, 2020

- Adult Worker Services	100%	Spent
- Dislocated Worker Services	100%	Spent
- Youth Program Services	100%	Spent
- Operations/Admin. (BCW Workforce)	100%	Spent

Liquidating 09-30-2020

		<i>(Contract Ended Aug. 31, 2020. Only 56% of \$862,062 was spent. \$485,109 was unspent)</i>
- Opioid Grant #2 (TET -NDWG-32)	29%	<i>unspent</i>

SFY21 (PY19 & FY20 Funds): Allocations Expire Sept. 30, 2021

- Adult Worker Services	47%	Spent (69% Committed*)
- Dislocated Worker Services	44%	Spent (56% Committed*)
- Youth Program Services	100%	Spent
- Operations/Admin. (BCW Workforce)	23%	Spent (36% Committed*)

Liquidating 3-31-2021

- Opioid Grant #3 (OERG - NDWG-32)	99%	Spent & Committed
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Policy Requirements: PY19/FY20 WIOA AW/DW Contracts (Info):

**PY19/FY20 Funds must be 80% Committed* (Obligated) by June 30, 2020;
100% Committed (Obligated) by December 31, 2020;
100% Expended by March 31, 2021**

Adult:

i. Butler	50%	Spent (89% Obligated)
ii. Clermont	48%	Spent (53% Obligated)
iii. Warren	46%	Spent (55% Obligated)

Dislocated Worker:

i. Butler	49%	Spent (73% Obligated)
ii. Clermont	52%	Spent (53% Obligated)
iii. Warren	35%	Spent (42% Obligated)

Contract Requirements: WIOA Youth Local Contract (Info):

25% Work Experience Expenditure

Easter Seals	29%
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80% Out of School Youth Expenditure

Easter Seals	90%
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Policy: Annual Expenditure Requirement¹

BCW|Workforce Policy & Procedures (2016)

... each sub-grantee must expend/obligate no less than eighty (80) percent of its annual allocations of all formula funds at the end of the program year.

... 100% of all carry-forward funds (must) be fully expended or obligated by December 31 of the second year of the funding lifecycle...

If less than 100% is achieved, the county may need to release the unobligated balance. The WIBBCW may recapture unobligated balances not voluntarily released.

... 100% of all carry-forward funds be fully expended by March 31 of the second year of the funding lifecycle...

If less than 100% is achieved, the county may need to release the unobligated balance. The WIBBCW may recapture unobligated balances not voluntarily released.

¹ [AREA12-XXX Annual Expenditure Requirement, Board Approved: July 8, 2016](#)

Breakdown:

FY20 Funds must be:

- 80% Committed by Sept. 30, 2020 (12-mos.); - **Not Met.**
- 100% Committed by March 31, 2021 (18-mos.) and;
- 100% Spent by June 30, 2021 (21-mos.)

PY20 Funds must be:

- 80% Committed by June 30, 2021 (12-mos.);
- 100% Committed by Dec. 31, 2021 (18-mos.) and;
- 100% Spent by March 31, 2022 (21-mos.)

FY21 Funds must be

- 80% Committed by Sept. 30, 2021 (12-mos.);
- 100% Committed by March 31, 2022 (18-mos.) and;
- 100% Spent by June 30, 2022 (21-mos.)

WIOA-Eligible Residents in the BCW|Workforce Area (12) - PY19²

(PY20: July 1, 2019 – June 30, 2020)

46,385 – Eligible Residents in 2019 (Disadvantaged) (Pre-COVID data)

Disadvantaged Youth & Adult
Information retrieved 2/13/20
<https://www.doleta.gov/budget/disadvantagedYouthAdults.cfm>

COUNTY	0 to 13 years	14 and 15 years	16 to 21 years Youth	22 to 24 years	25 to 54 years	55 to 64 years	65 to 72 years	73 years and over	Total	22 to 72 years Adults
Butler County	15,650	1,765	8,395	3,315	16,415	3,915	1,170	2,005	52,630	24,815
Clermont County	6,890	775	2,135	905	8,020	2,160	760	1,005	22,645	11,845
Warren County	4,020	620	1,630	1,345	7,975	1,190	560	875	18,220	9,725
	26,560	3,160	12,160	5,565	32,410	7,265	2,490	3,885	93,495	46,385

46,288 – Called the BCW|Workforce Area’s OMJ One-Stop Centers

23,652 – Visited a BCW|Workforce Area OMJ One-Stop Center

13,468 – Received a non-WIOA Basic Service

636 - Workforce Residents were Enrolled in WIOA (5%)

- 241 Adult Workers (38%)
- 111 Dislocated Workers (17%)
- 284 Youth (45%)

² 50% of Program Year 19 (July 1, 2019 – June 30, 2020) was pre-COVID

OMJ Caseloads - PY19: 353 (Adult/Dislocated)

OMJ Center	Adult		Dislocated		Youth	
	Caseload	Career Advisor	Caseload	Career Advisor	Caseload	Career Advisor
OMJ Butler	6	BS	16	JA	72	CN
	61	JA	3	RA	28	CG
	1	MO	48	SB	8	JP
	1	MM			6	KS
	1	RA			10	LW
	92	SB			5	MM
					35	SF
					10	SB
OMJ Warren	33	LH	7	LH	1	JP
	11	MS	11	MS	1	JH
					45	PS
OMJ Clermont	1	DD	13	MA	54	AR
	1	MF	13	TW	1	KM
	7	MA			2	MF
					6	MS
	26	TW				
Total	241		111		284	

OMJ Caseloads – PY20-Q1: 413

(PY20-Q1³)

OMJ Career Advisors – PY20	Active Enrollments (rollover from PY19)	New Enrollments (PY20-Q1)	Post-Exit Follow-Up
	156	97	160

³ As of Sept. 30, 2020

Volume Sources: Calendar Year 2020

Including Projections and Estimates

~90,000⁴ – Eligible Residents in 2019 (Disadvantaged) (Post-COVID)

Unemployment Claimant (UI) Recipients – 10,090 (As of Oct. 24, 2020)

- 5258 – Butler (52%)
- 2498 – Warren (25%)
- 2334 – Clermont (23%)

UI Claimants between March – Oct. 26, 2020 – ~109,200

2,653 – RESEA Reemployment Transition (Starting January 2021)

RETAIN - Stay-at-Work/Return-to-Work services for injured workers

OERG (Grant #3): Opioid Emergency Response Grant

SOR: State Opioid Response

Apprenticeship: DOL H-1B One Workforce Grant

⁴ Estimate

Notes: OhioMeansJobs One-Stop System

- If not managed well, the OMJ's expected 2021 volume will negatively impact performance outcomes
- WIOA funds are investments to be spent. Unspent funds go to other WDAs (like Area 13/Hamilton) and may result in lower allocations in the future.
- How we use WIOA investments to mitigate this economic crisis will either improve the image of the OMJ System or harm it for generations.
- **In PY19 and PY20, OMJ Directors have twice said that they did not want additional funds for workforce residents:**
 - Workforce Opportunity for Rural Communities (WORC) Grant for the Appalachian Regions
 - State Opioid Response (SOR) Funds

These residents will seek out Employment and Career Services, whether we accept State funds or not.

Targeted Enrollment Goals (Suggested)

To fully spend currently available funds, meet goals and effectively serve the area’s workforce residents.

<i>Actual 2020Nov02</i>	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Enrollment Targets
	FY20												
	PY20												
				FY21									
FY20 - AW (Expires 6/30/21)	26	26	26	26	26	26	26	26	26				234
FY20 - DW (Expires 6/30/21)	27	27	27	27	27	27	27	27	26				242
PY20 - AW (Expires 6/30/21)	5	5	5	5	5	5	5	6	6	6	6	6	65
PY20 - DW (Expires 6/30/21)	3	4	4	4	4	4	4	4	4	4	4	4	47
FY21 - AW (Expires 6/30/22)				30	30	31	31	31	31	31	31	31	277
FY21 - DW (Expires 6/30/22)				20	20	20	20	20	20	20	20	20	180
OERG – DW (Expires 9/30/21)					2	2	2	2	0	0	0	0	8
ER-NDWG – DW (Expires 6/30/22)					10	10	11	10	11	10	11	10	83
Monthly TOTALS	61	62	62	112	124	125	126	126	124	71	72	71	1,136

The above targets will get the OMJ Career Service Providers back on track
 If any county is meeting/exceeding their target share, then available funds can be shifted to them.

Numbers for the remaining 9-months of PY20 will need to be adjusted, based on PY20-Q1 actual enrollments.

Performance Goals PY20/21 Career Services: July 1, 2020 – June 30, 2021

BCW|Workforce Development Area (12) WIOA Adult/Dislocated and CCMEP Youth Calculated Performance Standards

Area 12 Performance Outcomes, Summary Statistics and Proposed Standards										
Performance Measures	PY 2016*	PY 2017*	PY 2018	PY 2019 Q3	Performance Trend	Minimum	Maximum	Average†	PY 20/21 Proposed Standard	Success Level**
WIOA Adult										
Employment 2nd Quarter After Exit	86.1%	92.4%	93.3%	87.1%		86.1%	93.3%	89.7%	86.0%	77.4%
Employment 4th Quarter After Exit	79.5%	85.0%	88.0%	88.5%		79.5%	88.5%	85.3%	84.0%	75.6%
Median Earnings 2nd Quarter After Exit	\$5,179	\$6,417	\$6,878	\$7,858		\$5,179	\$7,858	\$6,583	\$6,200	\$5,580
Credential Attainment Rate	72.4%	64.0%	76.9%	74.6%		64.0%	76.9%	72.0%	72.0%	64.8%
Measurable Skill Gains†	64.8%	54.8%	72.1%	49.5%	NA	49.5%	72.1%	63.9%	60.0%	54.0%
WIOA Dislocated Worker										
Employment 2nd Quarter After Exit	90.8%	92.8%	97.4%	94.3%		90.8%	97.4%	93.8%	87.0%	78.3%
Employment 4th Quarter After Exit	85.7%	92.9%	94.9%	90.9%		85.7%	94.9%	91.1%	85.0%	76.5%
Median Earnings 2nd Quarter After Exit	\$9,346	\$10,602	\$12,882	\$11,125		\$9,346	\$12,882	\$10,989	\$9,400	\$8,460
Credential Attainment Rate	85.7%	76.7%	92.9%	83.3%		76.7%	92.9%	84.7%	75.0%	67.5%
Measurable Skill Gains†	71.4%	60.7%	67.1%	67.9%	NA	60.7%	71.4%	66.4%	65.0%	58.5%
CCMEP WIOA Youth										
Edu/Train/Emp 2nd Quarter After Exit	69.7%	81.0%	75.7%	80.4%		69.7%	81.0%	76.7%	72.0%	57.6%
Edu/Train/Emp 4th Quarter After Exit	70.5%	72.2%	78.2%	76.1%		70.5%	78.2%	74.3%	70.0%	56.0%
Median Earnings 2nd Quarter After Exit	\$3,235	\$3,983	\$4,183	\$3,868		\$3,235	\$4,183	\$3,817	\$3,100	\$2,480
Credential Attainment Rate	71.6%	56.5%	87.2%	53.8%		53.8%	87.2%	67.3%	55.0%	44.0%
Measurable Skill Gains†	52.0%	41.7%	62.1%	10.9%	NA	10.9%	62.1%	51.9%	45.0%	36.0%
CCMEP Youth‡										
Edu/Train/Emp 2nd Quarter After Exit	69.7%	78.0%	79.9%	55.8%		55.8%	79.9%	70.9%	72.0%	57.6%
Edu/Train/Emp 4th Quarter After Exit	70.5%	71.8%	77.8%	63.4%		63.4%	77.8%	70.9%	70.0%	56.0%
Median Earnings 2nd Quarter After Exit	\$3,235	\$3,614	\$3,084	\$3,000		\$3,000	\$3,614	\$3,233	\$3,100	\$2,480
Credential Attainment Rate	71.6%	53.3%	50.6%	19.5%		19.5%	71.6%	48.8%	55.0%	44.0%
Measurable Skill Gains†	64.1%	53.6%	48.9%	33.8%	NA	33.8%	64.1%	55.5%	45.0%	36.0%

*PY 2016 data shows WIOA measures applied to WIA exiters. PY 2017 data shows WIOA measures applied to WIA exiters and WIOA/CCMEP exiters for employment 4th quarter and credential.

†Participants in Measurable Skill Gains have until the end of the current program year to show a skill gain. PY 2019 Q3 data for Measurable Skill Gains is included in the data tables, but it is not a complete year of data and thus it is not included in the average and a performance trend is not created. PY 2019 Q3 data is not representative or predictive of the final annual outcome.

**Performed successfully column is calculated as 90% of standard for Adult and Dislocated Worker and 80% of standard CCMEP WIOA and CCMEP Youth.

From: WIBBCW / Ohio's Office of Workforce Department (OWD) Conference Call - 2020August31

**BCW|Workforce / CEO Review
Revenue, Contracts & Budget
SFY2021-Q1**

BCW|Workforce Budget: Operations/Admin.

To Execute CEO/Board Responsibilities and Manage OMJ System Operator, Partners & Providers

Budget Status: FY20-Q1

BCW Workforce Operations / Administration	<u>Budget</u>	<u>YTD Expended as of 9/30/20</u>	<u>YTD Balance as of 9/30/20</u>	<u>YTD Expended as of 9/30/20</u>
Personnel	\$ 225,703	\$ 35,807	\$ 189,896	16%
Salaries and Wages	\$ 181,050	\$ 30,461	\$ 150,589	17%
Benefits	\$ 44,653	\$ 5,346	\$ 39,307	12%
Administrative/Operating Expenses	\$ 42,190	\$ 2,078	\$ 40,112	5%
Projects/Programs	\$ 17,000	\$	\$ 17,000	0%
Membership Dues / Subscriptions	\$ 8,680	\$ 6,255	\$ 2,425	72%
Business Expenses	\$ 18,775	\$ 1,975	\$ 16,800	11%
Professional Services	\$ 92,500	\$ 23,606	\$ 68,894	26%
Total WDB Ops. /Admin. Expenditures	\$ 404,848	\$ 69,721	\$ 335,127	17%

COVID-19 Business Team and Outreach Expansion Funds

Personnel	\$ 88,376	\$ 0	\$ 88,376	0%
Salaries and Wages	\$ 63,400	\$	\$ 63,400	0%
Benefits	\$ 24,976	\$	\$ 24,976	0%
Other Program Services	\$ 95,000	\$ 23,748	\$ 71,252	25%
Marketing Plan	\$ 95,000	\$ 23,748	\$ 71,252	25%
Total WDB Expenditures	\$ 183,376	\$ 23,748	\$ 159,628	13%

TOTAL WDB BUDGET	\$ 588,224	\$ 93,469	\$494,755	16%
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Notes: BCW|Workforce Operations

Performance

- **Revenue**
 - **\$202,000 COVID-19 Business Team and Outreach Expansion Grant**
 - Spending is below projections: 13% vs. 25%
 - **COVID-related issues may further limit certain spending**
 - However, with flexibility, staffing, administrative, special projects, business expenses, marketing and professional service expenses can re-balance budget,

Productivity

- **BCW|Workforce Operations**
 - **Staff**
 - **Executive Assistant**
Needed even more so, with Econ. Dev. workload
 - **Employer Solutions Intermediary**
BTO Grant to fund the position is underspent. RESEA and pending Employer Effectiveness Goals will further demand that this position be filled
 - **Administrative**
 - Upgraded computer equipment, software and supplies are needed
 - **Business Expenses**
 - New and/or upgraded computer-related tools/technology for in-person and virtual meetings, web hosting, LMI info, board/project management and WIOA-related compliance (incl. legal) and projects support
 - **Awareness & Engagement**
 - Revising Marketing, Awareness & Outreach for the COVID-era's hybrid demands
 - Including Area, OMJ System and Virtual Events
 - Expenses to localize and maximize the State's *OhioMeansJobs* Awareness Campaign, which may further increase onsite/virtual traffic.
 - **Professional Services**
 - Fiscal Agent costs and legal Fees

Projects

- **OMJ System Management**

- Letter – **PY20 Goals** (BCW|Council, etc.)
 - **Resident LMI Search Tool** – *Recently developed by Ohio's Office of Workforce Transformation*
 - **Decision Tree** – *In-Development*
 - **BCW|Workforce Solutions** - A board-run 501(c)(3) that joins leaders in business, workforce development, education, training, economic development and funders, to accelerate skill and talent development improvements, innovations and opportunities for a pipeline of skilled workers who meet the needs of our region's 21st Century employers.
- Letter – **Critical Workforce Development Solutions for the COVID Era and Beyond**
 - Leveraging our state partnerships to coordinate income and emergency provisions for residents
 - Pivoting to re-employment assistance as much as possible
 - Creating new public models for re-employment
 - Creating new hybrid models of education and training
 - Advocacy for key public policy/legislation changes

- **Solutions Groups**

- Apprenticeship
- Critical Jobs
- Workforce & Wellness
- OMJ System Services & Safety Solutions Plan (S4)
- Policy & Legislation
- **Local & Regional Plan** (Jan-March 2021)
- **PY21 MOU Negotiations with OMJ One-Stop System Partners** (Jan-March 2021)
- **Procurement of the CCMEP Provider for PY21/22 WIOA Emerging Workforce (Youth) Activities and Services** (Sept. 2020 – Feb. 2021)